

# ReSI Homes Limited

Annual Report and  
Financial Statements

For the year ended 31 March 2024



**Gresham House**  
Specialist investment



## Our mission

Our mission is to become a significant shared ownership provider in England, focussing on supporting buyers to purchase and maintain their home, in the knowledge that they have a home that they can afford with a landlord who cares.

Our strategic intention is to acquire affordable housing properties and ensure that, through appropriate contractual arrangements, they are well-managed by an experienced third party property manager.







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# Highlights 2023/24

Capital deployed into affordable housing

**£180mn**

Investment Property

**£170mn**

Homes occupied by residents

**841**

Total homes committed to funding since launch

**1,420**

Homes expected to require less than 40% of resident net income

**100%**

The Good Economy's assessment of the level of additionality delivered by the Fund

**High**

Average saving for residents compared to the private rental sector

**£122 per month**

Estimated monthly saving for residents on energy bills compared to the average UK property

**£57 per month**

# Chairman's statement

ReSI Homes has now completed its third financial year since launching in 2021, through a difficult backdrop of rising interest rates, challenges to housing development and the cost of living crisis all of which have made the delivery of new affordable housing significantly harder.

Through the year ended 31 March 2024 ("FY24"), ReSI Homes' focus has been managing its existing portfolio of shared ownership homes and ongoing development projects whilst adding selectively to its affordable housing portfolio. During the year, ReSI Homes invested a further £58mn<sup>1</sup> into the development of 652 homes, of which 578 homes are currently under construction or leasing up and 74 were completed and occupied. The investment in FY24 has taken the total number of completed and occupied homes owned by ReSI Homes to 868<sup>2</sup> (60%), generating annualised net rental income of £3.8mn with arrears of 0.7%.

Our delivery of new homes continued with our Solihull scheme becoming fully occupied in May 2023 and our Henley-on-Thames scheme nearing practical completion, whilst we committed to the delivery of a further 204 new homes. The year brought severe challenges to our development partners with ilke Homes entering administration in June 2023; however, the team worked quickly to engage Chartway Partnerships to deliver the remainder of our Stanford-le-Hope scheme and continue to deliver the homes to a net zero standard.



**In May 2024, GH ReSI LP received £125mn of equity investment from two new local government pension fund investors. We look forward to working with these new investors and expect that this capital will enable ReSI Homes to fund a further c.1,000 much-needed new affordable homes**

1. Gross of grant funding and first tranche sale receipts
2. Including 27 units that have fully staircased to date



The Fund Manager has worked with The Good Economy to produce its third social and environmental impact report. Through conducting site visits and speaking to residents, The Good Economy concluded that ReSI Homes continues to deliver quality homes, with high levels of additionality. The Good Economy found that 100% of our properties were affordable to local residents at the green and amber level<sup>3</sup>, with our decision to cap rent increases below inflation in 2023 contributing to residents saving £122 on average per month when compared with private rental accommodation and £463 on average per month when compared with owning outright. These savings demonstrate how our shared ownership homes are improving housing affordability for our key customer groups of young families and key workers, and with cost of living challenges continuing we will continue to balance returns with affordability for our residents.

In December 2024 we arranged our first debt facility with Mitsubishi UFJ Financial Group ("MUFG"), with embedded sustainability targets will further our focus on delivering new affordable homes and improving the energy efficiency of our estate. This facility will support the sources of equity funding available to ReSI Homes, via its ultimate parent, Gresham House Residential Secure Income LP ("GH ReSI LP").

3. The Good Economy define "green" affordability as housing costs being less than 33% of local residents' net income. "Amber" affordability is defined as 40% of net income





We continue to believe that ReSI Homes offers an attractive route for pension funds to invest in the delivery of much needed affordable homes and are pleased that in May 2024, GH ReSI LP received £125mn of equity investment from two new local government pension fund investors. We look forward to working with these new investors and expect that this capital will enable ReSI Homes to fund a further c.1,000 much-needed new affordable homes.

Post year-end in June 2024, ReSI Homes became a 'large' Registered Provider, through owning over 1,000 completed homes, triggering additional regulatory obligations which we and our advisors have been preparing for over the past 2 years.

As we look forward we continue to expect demand for shared ownership to remain high, driven by elevated mortgage rates and an ongoing shortfall in the supply of affordable housing. We look forward to the opportunity to work with the new government to continue to bring more long-term institutional capital into the affordable housing sector, and to work with our development partners to invest this into the delivery of much needed high-quality affordable homes.

A handwritten signature in black ink, appearing to read 'D. Orr', written over a horizontal line.

**David Orr**  
Chairman  
ReSI Homes Limited

16 August 2024

# Board of Directors

ReSI Homes is a for-profit registered provider of social housing and has established a Board of Directors it considers suitable for its operations, structure and stakeholders.

The ReSI Homes Board contains independent directors (who are independent of the Fund Manager) and Fund Manager directors. The independent Directors retain control on matters that they consider may affect ReSI Homes' compliance with the regulatory standards of the Regulator of Social Housing.



**David Orr, CBE**  
Independent Non-Executive  
Director

Appointed: 30 January 2019

## Skills, competence, and experience:

David is an experienced leader in both executive and non-executive roles. He has over 30 years' experience in Chief Executive roles, most recently at the National Housing Federation. He is Chair of Clarion Housing Association, Chair of the Canal & River Trust, is a previous President of Housing Europe and previous Chair of Reall, an international development housing charity. He is also chair of The Good Home Inquiry, co-chair of #Housing 2030, a joint project for Housing Europe and UNECE, and a member of the Archbishop of Canterbury's Housing, Church and Community Commission. David frequently speaks on the challenge of optimistic leadership and the critical importance of governance. He has wide ranging media experience, is a well-regarded commentator and blogger and has extensive expertise navigating the world of politics and government. In June 2018 David was awarded a CBE.



**Gillian Rowley**  
Independent Non-Executive  
Director

Appointed: 11 March 2019

## Skills, competence, and experience:

Gillian brings to ReSI Homes over 30 years of housing and housing finance expertise, with a focus on policy development within the framework of regulatory standards.

She served as the Non-Executive Director for The Housing Finance Corporation from 2006 - 2012, where she was heavily involved in business strategy, financial policy and governance. This overlapped with her role as the Head of Private Finance at the former social housing regulator, the Homes & Communities Agency, where for 13 years she was responsible for relationships with lenders, investors, advisers, and credit rating agencies operating in the social housing sector. She has also been an authority on all aspects of social housing finance policy, including advising Government departments, focusing on areas of regulatory standards, and being responsible for social housing sector guidance on treasury management.

## Board of Directors



**Mark Rogers**  
Independent Non-Executive  
Director

Appointed: 30 January 2019

### Skills, competence, and experience:

Mark joined Gresham House in March 2020 following the acquisition of TradeRisks. Before joining ReSI Homes, Mark spent 12 years as a Chief Executive of Circle Housing Group, a 65,000-unit housing association, before merging it into the Clarion Group, the largest housing association in the UK. Prior to that, Mark held Chief Executive roles at Anglia Housing Group and Nene Housing Society. He has 38 years' social housing experience and has been a member of the Chartered Institute of Housing since 1986.

Effective 1 July 2023, Mark was appointed as an Independent Non-Executive Director to ReSI Homes.



**Sandeep Patel**  
Director

Appointed: 11 January 2023

### Skills, competence, and experience:

Sandeep is Finance Director, Housing at Gresham House and was appointed in January 2023. He leads the finance function for the group's Housing strategy, encompassing the full suite of financial reporting and analysis. Sandeep has over 18 years of senior finance experience spanning financial control, valuations, tax, balance sheet management and debt raising. Sandeep also has extensive finance business partnering and executive experience, playing an active role in the delivery of strategic objectives. During 10 years on the sell-side, Sandeep led and worked in teams which realised significant income opportunities and cost savings. In five years on the buy-side, Sandeep led a finance team implementing a finance operating model to facilitate the scale of a listed real estate investment trust from IPO to a £1.2bn market capitalisation. Sandeep is a Fellow Member of Association of Chartered Certified Accountants.



**Ben Fry**  
Director

Appointed: 30 January 2019

### Skills, competence, and experience:

Ben Fry is Managing Director, Housing at Gresham House. He is the Fund Manager for Gresham House Residential Secure Income LP, which is the parent of ReSI Homes Limited. Ben has worked at Gresham House for 13 years, including via TradeRisks which was acquired by Gresham House in March 2020. Prior to setting up Residential Secure Income in 2017, Ben led TradeRisks' debt advisory services for housing associations, local authorities, and specialist residential accommodation. Ben has 19 years of experience in housing, local government and infrastructure and qualified as a chartered accountant with Deloitte. He holds a BSc in Mathematics from Imperial College London.



**Pete Redman**  
Director

Appointed: 30 January 2019

### Skills, competence, and experience:

Pete has been Head of Housing Management at Gresham House since March 2020, following the acquisition of TradeRisks. He is responsible for due diligence on residential acquisitions and operational performance by ReSI's property managers and leaseholders. He has built a strong reputation in the housing sector on topics like the market dynamics and development economics. He has been an advisor to the Greater London Authority, the Scottish Government, and was a member of the team that won the Wolfson Economics Prize in 2014 on housing supply. Pete was Chief Executive of Notting Hill Housing Group and Chief Officer at two London Boroughs. He joined TradeRisks Limited in 2013 and has 46 years' experience in residential portfolio management. Pete studied Engineering and Philosophy at the University of Cambridge, is an Alumni of the London Business School, and is an Honorary Fellow of the Royal Institute of British Architects.



# Resident testimonials<sup>1</sup>

## Hazel, Whitmore Place, Coventry

Hazel moved into her 3 bed Shared Ownership home in December 2023 with her 7-year-old daughter.

Whilst Hazel is paying more each month now than in her previous rented house, she 'takes comfort in owning a percentage of her home' and that she 'is on the property ladder'. Overall, Hazel finds the home affordable, and would like to be able to fully staircase one day.

Moving into the property has had a transformative impact on Hazel's life. Since moving to England in 2007 her 'wish was to become a homeowner one day, but for so many years it was hard' due to large deposits needed and high house prices.

Hazel was also very satisfied with the snagging process and mentioned that 'ReSI have put a human face to buying and have it made an otherwise complex process possible'.

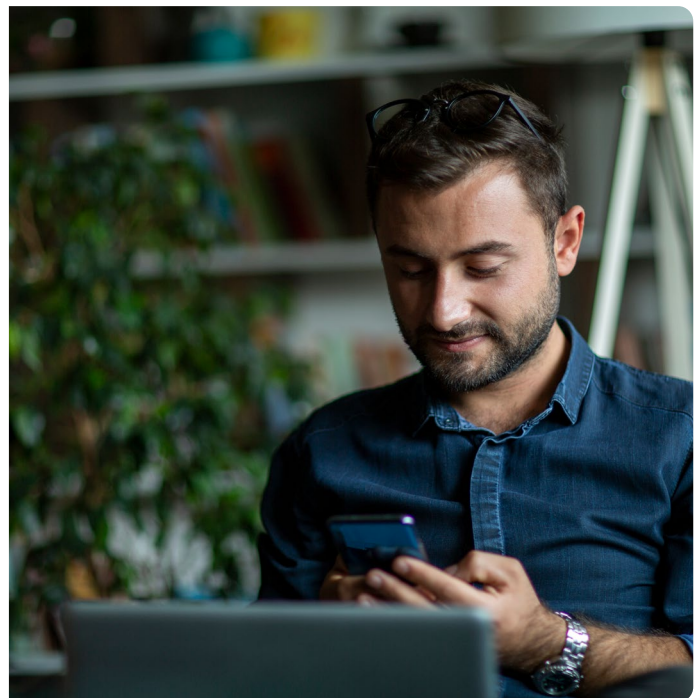


## Ricky, Oakhurst Village, Solihull

Ricky moved into his home in March 2023 and recently his partner has moved in with him. This was Ricky's first time living on his own, as he was previously living with parents.

His experience with Shared Ownership and moving in has been positive. Any issues have 'been dealt with quickly and solved within a couple of weeks.' Overall, there is 'nothing else he could ask for' regarding the quality of his home. Ricky would '100% recommend' a Shared Ownership home to others due to the 'protection and stability' that comes with owning a Shared Ownership home when on a wage that means a full price market home is unaffordable.

Affordability is 'no worry' for Ricky due to the good quality of the home and its environmental efficiency. Ricky is hoping to staircase fully within the year.



1. Resident names have been changed for privacy

## Emma, Coton Park, Rugby

Emma moved into her 3-bed Shared Ownership home in December 2023 with her son. After moving from a 2-bed rented flat in London, Emma's new home 'exceeded her expectations'. She has had no issues so far and is enjoying 'more privacy and the quietness' compared to her previous home. Emma says owning her home is a 'win-win'.

Emma is satisfied with the property management, with only one small issue that was fixed within a week of moving in. However, she did mention that the communication over solicitor fees and rent collection wasn't communicated well.

Emma would not have been able to afford her home at full price and sees staircasing as her long-term plan.



**I own my home, with no landlord to kick me out ... the rent is lower, and the bills are more efficient**

**I am more settled in life, and have some things ticked off my bucket list and can focus on other aspects of my life**



# Environmental, Social and Governance Statement

ReSI Homes aims to deliver quantifiable social and environmental impact through delivering additional, affordable housing that is highly energy efficient, while driving best practice across the sector through its Shared Ownership Charters.





The core social and environmental objectives of the RP to:

- directly reduce housing costs for residents through shared ownership rents that are typically at a c.30% discount to market rates, generating lifetime savings of £374k<sup>1</sup> compared to remaining in the private rented sector;

- fulfil a key societal need by making home ownership more affordable and accessible to people on lower and middle incomes such as young families and key workers who are fundamental to the future of their community;
- supply additional affordable housing beyond that delivered by planning obligations; and
- deliver new homes that are highly energy efficient, both reducing carbon emissions and reducing resident energy bills.

ReSI Homes has worked with The Good Economy (“TGE”) to quantify its social and environmental impact in its third year of operation. The findings of the report are summarised below; the full report is available on request.

TGE have assessed ReSI Homes’ performance against its four measurable impact objectives:

	 Increase supply of quality homes	 Improve access to shared-home ownership	 Develop homes in areas of high need	 Build toward net zero
<b>ReSI 2024 Results</b>	<p><b>93<sup>2</sup></b>: additional shared ownership homes funded through ‘partnership’ transactions</p> <p><b>578</b>: new build shared ownership that ReSI continued to fund the development of during the year</p> <p><b>High</b>: Level of additionality delivered by ReSI’s investment in FY24</p>	<p><b>£122 per month</b>: Average saving for residents compared to the private rental sector</p> <p><b>£463 per month</b>: Average saving for residents compared owning the equivalent home outright</p> <p><b>100%</b>: proportion of homes expected to require less than 40% of local resident net income</p>	<p><b>92%</b>: homes in areas where the average household can’t afford the average home</p> <p><b>78%</b>: homes in areas the house price to income ratio is above the national average</p>	<p><b>26</b>: Number of net zero homes now delivered and occupied by residents</p> <p><b>100%</b>: homes funded in the year with an EPC of B or above</p>

1. Gresham House Calculation. Assumptions: £300,000 house purchase; mortgage rate 5.0%; mortgage term 30 years; deposit requirement 10%; shared ownership rent 2.75%; shared ownership and PRS rent inflating at CPI+1%; CPI 2.5%; service charge/maintenance cost of £1,500 (increasing with CPI + 1%); first tranche shared ownership sale 25%; market rent yield of 5.0%; lifetime of 50 years

2. Number of homes committed to funding in the period. Excludes the 111 homes exchanged in March 2024 (and acquired in June 2024) as this transaction was conditional on closing equity funding at The Good Economy report release date

## Increase supply of quality homes

ReSI Homes funded 93 additional shared ownership homes during FY24, with this increasing to 204 when the 111 units acquired from Persimmon Homes in June 2024, which the Fund exchanged on subject to funding in March, is included. The number of homes funded in the year decreased from last year due to ReSI having materially committed its available capital prior to closing its next funding round in May 2024.

All the new homes funded during the year came through shared ownership partnership transactions. Partnership transactions provide additional affordable homes through delivering open market homes as shared ownership. In addition, as shared ownership homes are accessible to residents on a greater range of incomes, this increases absorption rates for developers. Increased absorption rates encourage developers to bring forward deliveries and hence increase the wider housing supply. For these reasons, The Good Economy rated the additionality of these transactions as 'high'.

After speaking to residents about the quality of ReSI Homes' properties, The Good Economy advised that respondents were highly positive about the quality of their homes. This is reflected in the results of the customer survey, where for residents living in homes developed by ReSI Homes, 84% were neutral or satisfied with the condition of their property.



**It is my dream home and couldn't be more perfect. The quality of the building is really high and exceeds the quality I was expecting to be able to afford**

Harry, Persimmon Resident

## Offer a route onto the housing ladder that is affordable to mid to low earners

TGE found that 99.7% of ReSI Homes' shared ownership homes to have "green" affordability, where a typical local resident would expect to spend less than 33% of their net income on housing costs. The remaining 0.3% are considered to have "amber" affordability, meaning these same households would be spending 33% - 40% of their income on housing costs.

The saving for residents in ReSI Homes' shared ownership homes compared to renting privately increased to £122 per month from £80 per month last year. This increase has been driven by ReSI Homes' decision to cap shared ownership rent increases below inflation and private rent growth at 7%<sup>1</sup> in 2023, and due to mortgage rates coming down from their peak.

When compared to owning the equivalent home outright, ReSI's shared ownership residents save £463 per month. This has come down from £530 per month last year due to falling mortgage rates, which has a greater impact on outright owners as they own 100% of their home, however the significant saving clearly demonstrates that the Fund's shared ownership homes are providing a more affordable route onto the housing ladder.

## Develop homes in areas of high need

TGE found that the majority of ReSI homes are located in parts of the country with a significant need for new affordable homes. 92% of homes owned by the Fund are located in regions where the average household is unable to afford the average home (house price to income ratio above 7.5x<sup>2</sup>), and 78% of the portfolio is located in areas of 'constrained affordability'. TGE define constrained affordability as areas where the house price to income ratio is greater than the UK average of 8.1x.

## Build toward net zero

The Good Economy notes that ReSI's properties have high levels of energy efficiency, with 83% of its homes having an EPC rating of B, compared to the UK average of D. This was a slight decrease from 87% last year, as a result of the work done to obtain missing EPCs from the portfolio of homes acquired from Ocean Housing. ReSI is working with Ocean Housing to upgrade the 41 homes rated EPC D and below, with these works being funded by ReSI.

1. Zoopla rental market report of 8% private rent growth, March 2024

2. Assumes 1.5 earners per household, 10% deposit and mortgage of 4.5x household income



100% of the new build homes committed to funding in the year will be delivered to EPC B, in line with the Charter commitment. ReSI has less ability to work with developers to upgrade the EPCs of properties acquired through partnership structures as these properties are typically already under construction at the point of ReSI’s acquisition. ReSI will continue to work with developers to deliver new homes to EPC A where possible. The Good Economy heard during their conversations with residents that their energy bills are considerably more affordable than they were in their previous properties.



**Because of the ground floor heat pump Kelly’s home is very environmentally efficient, and she finds her energy bills are less than a third of the price compared to what her friends pay**

The Fund delivered its first net zero homes its site in Stanford-le-Hope in 2023, with 26 of the homes now completed and occupied. Despite the increased costs incurred on the project due to the insolvency of ilke Homes, ReSI has ensured that the homes are still delivered to the same energy efficiency standards.

### Carbon emissions reporting

ReSI Homes partnered with the climate consultant, Kamma Data, to determine the carbon emissions produced by the Fund in FY24.

Kamma’s assessment included the Scope 3 operational emissions of ReSI Homes’ properties, as well as an assessment of the embodied carbon generated in the development process. It is estimated that embodied carbon will account for almost 50% of the emissions generated by buildings between now and 2050, and hence measuring these emissions is essential to fully understanding ReSI’s carbon footprint. ReSI’s carbon emissions are detailed in the table below:

### Scope 3 operational emissions<sup>3</sup>

	2023	2024
Total operational scope 3 carbon emissions (tCO <sub>2</sub> e)	438	472
Operational emissions per property (kgCO <sub>2</sub> e/unit)	564	561
Operational emissions per floor area (kgCO <sub>2</sub> e/m <sup>2</sup> )	7.4	7.3

### Scope 3 embodied carbon emissions

	2023	2024
Total embodied carbon scope 3 carbon emissions (tCO <sub>2</sub> e)	20,817	16,035

The total operational emissions of the portfolio have increased due to the increase in occupied properties. The emissions per property, and emissions per floor area have reduced marginally in FY24 due to the completion of the first net zero homes at Stanford-le-Hope. As more of these homes complete in FY25, the ReSI’s operational emissions intensity is expected to decrease further.

ReSI’s embodied carbon emissions have reduced in FY24 due to the reduced spend on development during the year.

3. GH ReSI LP does not produce material scope 1 or 2 carbon emissions as it does not itself, directly or indirectly, create carbon emission by generating or purchasing electricity for its own use. ReSI LP is not financially responsible for any communal areas resulting in direct emissions, nor does it have any office premises of its own. The Company’s operations are performed by the fund manager, which is part of Gresham House, and other third parties if necessary. The emissions from ReSI LP’s housing stock have been calculated in line with best practice standards, using DEFRA conversion factors. The values are presented for ReSI LP’s portfolio as at 31 March 2024 on an annualised basis, regardless of whether ReSI LP owned the property for the entire period. The carbon emissions produced by the properties have been apportioned by the share of the property owned by GH ReSI LP, in line with PCAF guidance

# Strategic Report

The directors present the strategic report for the year ended 31 March 2024.

ReSI Homes Limited (the **Company**) is a for profit Registered Provider registered with and regulated by the Regulator of Social Housing (the **RSH**) (registration number 5092). The Company is a private company limited by shares incorporated under the Companies Act 2006 (registration number 11796225) and with its registered office at 5 New Street Square, London EC4A 3TW.

The Company is the social housing vehicle within Gresham House Residential Secure Income LP (the **Fund**), enabling the Fund to invest into the social housing sector. The Fund is managed by Gresham House Asset Management Limited (the **Fund Manager**).

ReSI Homes is a long-term, private sector social housing landlord, with the objective of acquiring and managing assets within the social housing regulatory environment for the long term.

As at 31 March 2024, the Company was in a net asset position of £166.0mn.

During the year the Company acquired or completed an additional 185 homes, with annualised rent growing to £3.8mn per annum, yielding an operating profit for the year of £4.3mn, and a loss before tax (after valuation movements) for the year of £15.7mn.

## Purpose

ReSI Homes' purpose is to offer quality shared ownership homes in England, focussing on supporting buyers to purchase and maintain their home, in the knowledge that they have a home that they can afford with a landlord that cares. To achieve this, the Company continues to identify appropriate opportunities to acquire affordable housing stock from developers and other Registered Providers.

We are committed to providing excellent customer service and making a material contribution to the housing crisis by delivering a truly best in class product for shared owners.

ReSI Homes' strives to be efficient, acting in compliance with its governance obligations and best-practice, and financially strong. The strategic intention is to acquire affordable housing properties for the long-term and ensure that, through appropriate contractual arrangements, they are well-managed by a reputable property manager. The Company and the Fund Manager work hard to make the Company's homes affordable and comfortable places to live in. We carefully select and manage our managing agents, who are responsible for managing the Company's properties on its behalf subject to the terms of long-term management agreements.

## Our corporate strategy 2023-2025

In April 2023, the Board approved its current Corporate Strategy, which places an emphasis on measurable outcomes in five strategic themes:

Strategic Theme	Strategic Objective
Growth & Development	Invest in quality affordable housing properties across England focusing on the provision of shared ownership homes (whilst remaining open to other tenures) to ensure that our business and investment priorities can be met.
Customer Service	Be a truly customer-driven housing provider.
Governance & Regulatory Standards	Demonstrate high standard of governance and meet regulatory standards.
Safeguarding Financial Position	Maintain a secure financial viability position in order to protect assets and increase the amount of investment and our ability to provide more affordable housing.
Safety & Sustainability	Ensure all of our homes are safe and energy-efficient.



## Principal risks and uncertainties

The effective management of risk plays a vital role in achieving ReSI Homes’ strategic objectives. Ultimate responsibility for risk management rests with the Board, with the Fund Manager supporting on a day-to-day basis.

The Company has in place a risk management and internal control system. Each year, the Board determines the extent of its appetite for risks it is willing to take in achieving its strategic objectives.

All of the identified risks are recorded on the strategic risk register which is maintained by the Fund Manager and approved by the Board.

ReSI Homes’ risk management and assurance framework demonstrated substantial growth and enhancement throughout the past year, reflecting a commitment to continuous improvement. Key initiatives were implemented to strengthen the framework, including:

- The Strategic Risk Register underwent significant review subsequent to the Annual Board Risk Workshop, ensuring alignment with the risk appetite and Sector risk profile.

- The Board conducted a comprehensive review of the risk appetite, aligning the risk appetite with each core strategic objective.
- The Board agreed on the Company’s risk appetite statement.
- The Fund Manager underwent risk management training, equipping the individuals responsible for managing risk with a proficiency in assessing, mitigating, and navigating potential risks within the Company.
- In August 2023, Beevers and Struthers conducted an internal audit of the company’s Risk Management framework. The internal auditors identified a ‘substantial’ level of assurance, attesting to the effectiveness of the framework.

Looking ahead to the new year, there is a strategic focus on further refining the risk management framework. Emphasis will be placed on the embedding of a robust “controls assurance” framework, ensuring a proactive and comprehensive approach to risk mitigation and management. The commitment to ongoing enhancement underscores ReSI Homes’ dedication to achieving the highest standards of risk governance and assurance.

## Key risk map

ReSI Homes’ risk management system continued to evolve and mature throughout this financial year. The key business risks and uncertainties affecting the Company are:

Risk & Risk description	Mitigating Actions
<p><b>1 Acquisition cost and the impact of incorrect assumptions</b></p> <p>Assumptions are too prudent reducing bid levels and opportunities for ReSI Homes or alternatively assumptions are not sufficiently prudent, inflating bid levels, impacting forecast returns.</p>	<p>The Fund Manager uses industry data and performs continuous assessment of bids made and a comparison of underwritten values against achieved values.</p> <p>The Fund Manager engages reputable third-party valuation agents to support appraisal analysis.</p>
<p><b>2 Availability and/or suitability of funding</b></p> <p>Funding is either not available or not available on terms consistent with yield requirements. ReSI Homes does not have sufficient cash to operate.</p>	<p>The Fund Manager actively manages liquidity and the funding commitment needed across ReSI Homes.</p> <p>ReSI Homes is entitled to employ leverage as may be required and the Fund Manager keeps this under rolling review.</p> <p>£30mn working capital facility is now in place providing ReSI Homes with balance sheet flexibility.</p>

Risk & Risk description	Mitigating Actions
<p><b>3 Operating cost inflation</b></p> <p>Operating costs for the shared ownership homes are higher than modelled, increasing overheads in ReSI Homes' business plan (and are not offset by a corresponding increase to receivables). Cost inflation impacts services provided by Managing Agents or makes the Property Management contract uneconomic.</p>	<p>Strong contract management of managing agents and the use of long-term price contracts to reduce cost uncertainty and minimise transitional costs.</p> <p>Medium-term and long-term financial planning are rigorously stress tested.</p> <p>ReSI Homes generally has inflation-linked income streams.</p>
<p><b>4 Managing agent underperformance</b></p> <p>The managing agents appointed by ReSI Homes do not meet service delivery expectations (both in customer facing and asset activity)</p>	<p>ReSI Homes engages reputable managing agents.</p> <p>Management contracts contain a performance management framework and require periodic reporting against KPIs, which is reported to the Board of ReSI Homes.</p> <p>Monthly management meetings with managing agents.</p> <p>Utilising complaints data to improve services.</p> <p>If required ReSI Homes can change to an alternative provider.</p>
<p><b>5 Data Protection breach</b></p> <p>GDPR Compliance and data security breach. A breach of data security leads to the theft of personal data. ReSI Homes is subject to cyber crime such as denial of service attack, hacking or virus.</p>	<p>ReSI Homes has established an effective GDPR policy and procedures are reviewed regularly.</p> <p>The Fund Manager has undergone data protection training and has procured appropriate cyber security assurances for ReSI Homes.</p> <p>ReSI Homes only engages with reputable managing agents.</p>
<p><b>6 Public image and reputational damage</b></p> <p>Negative reporting of ReSI Homes or its affiliates and their activities</p>	<p>ReSI Homes engages third party advisers as to legal, regulatory, compliance, financial and investment matters.</p> <p>ReSI Homes uses a PR team to review press releases and manage key messaging to aid transparency for all stakeholders.</p> <p>ReSI Homes has a robust complaints management process, requiring complaints to be dealt with promptly.</p> <p>ReSI Homes will ensure it learns from all complaints received to deliver, with its managing agents, a best in class service.</p>
<p><b>7 Failure to provide good customer experience</b></p> <p>ReSI Homes is held in poor regard by its customers.</p>	<p>ReSI Homes has established its Customer Engagement Strategy to ensure continuous engagement with all residents.</p> <p>Property management contracts generally require a high standard of customer care and process for handling complaints.</p> <p>Tenant Satisfaction Measures surveys are conducted to evaluate performance. The results are published on the website, allowing ReSI Homes customers to review their landlord's performance and helping ReSI Homes identify areas for improvement.</p>



Risk & Risk description	Mitigating Actions
<p><b>8 Significant or material fall in the value of the property market</b></p> <p>Housing market volatility causes a reduction in sales values of shared ownership properties.</p>	<p>ReSI Homes is a long-term investor in shared ownership..</p> <p>Under forward funding arrangements, risk are mitigated through robust due diligence, transferring of risk to competent development partners, fixed price contracts, bonding and guarantees and the appointment of expert Sales and Marketing Agents.</p> <p>Sensitivity analysis is undertaken quarterly.</p> <p>Inflation-linked rental streams are contractually secure.</p>
<p><b>9 Failure to meet Regulatory Standards</b></p> <p>ReSI Homes fails to comply with the RSH's regulatory standards</p>	<p>ReSI Homes has an effective board with specialist sector experience and a risk-based governance structure.</p> <p>Ongoing compliance monitoring is discussed quarterly and a self-assessment against the Regulatory Standards including the new Consumer Standards is performed annually.</p> <p>Independent regulatory compliance assurance is provided by third party industry experts.</p>
<p><b>10 Breach of Health and Safety Requirements</b></p> <p>Failure to meet statutory requirements regarding Fire, Legionella, Asbestos, Gas, Electricity (and others).</p>	<p>Stock condition/construction surveys are procured on acquisition from reputable advisers.</p> <p>Management contracts regulate Health &amp; Safety compliance on an ongoing basis with quarterly reports from managing agents tabled to the Board.</p> <p>Annual review of property compliance by Internal Audit to provide further assurance.</p> <p>Rigorous property compliance policies and procedures in place with property manager.</p> <p>Compliance with legislative and regulatory requirements monitored using appropriate information systems.</p>
<p><b>11 Failure to meet sustainable investment commitments</b></p> <p>Equity investors have sustainability expectations, failure to hit these impacts demand group equity that reduces borrowing capacity at ReSI Homes.</p>	<p>Ongoing Management reporting and monitoring is undertaken by the Fund Manager. Stress testing on 30-year business plan is conducted regularly.</p> <p>Covenant reports are provided to the Board each quarter.</p> <p>A thorough and routine examination of covenants and new loan facilities is conducted through comprehensive legal and financial reviews.</p> <p>Strong investor &amp; lender engagement.</p>

Risk & Risk description	Mitigating Actions
<p><b>12</b> <b>Loan Default Risk</b></p> <p>Risk of breach of existing loan covenants through activities, and/or existing or new loan covenants restrict the commercial and operational viability through repayment triggers or restrictions.</p>	<p>Ongoing Management reporting and monitoring is undertaken by the Fund Manager.</p> <p>Stress testing on the Company's 30-year business plan is conducted regularly.</p> <p>Covenant reports are provided to the Board each quarter.</p> <p>Compliance with financial 'Golden Rules' is monitored and reported to the Board.</p> <p>A thorough and routine examination of covenants and new loan facilities is conducted through comprehensive legal and financial reviews.</p> <p>Strong lender engagement.</p>

## Statement of internal control

The Board is responsible for establishing and maintaining a system of internal controls for the Company that is appropriate to the various business environments in which it operates. Business risks are identified through a system of continuous monitoring. The risk control framework includes the following key elements:

- a Risk Appetite Statement which set out the Company's tolerances for identified risks;
- the Company's appointed internal auditors responsible for providing independent assurance on the effectiveness of business risk management and the overall operation of the risk framework.
- identification and evaluation by the Fund Manager of risks to which the Company may be exposed so that they can be managed in line with risk policies;
- regular reporting of ongoing and emerging risks to the Board to assess whether risk exposures remain within the limits set by the risk appetite; and
- regular stress testing in order to maintain mitigation plans that remain robust to possible future shocks.

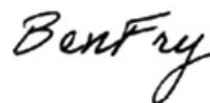
In February 2023, the Company engaged the services of Beever and Struther as its internal auditors, responsible for conducting comprehensive internal audit reviews on behalf of the Company.

The Board oversees the Company's appointed internal auditors and assesses their effectiveness. The Company recognises the crucial role of the internal audit process in maintaining a robust control environment, especially given the Company's growing size and complexity. The appointed internal auditors focus on the most significant risks identified through a comprehensive risk assessment process. The findings of this assessment are condensed into an annual internal audit plan, subject to approval by the Board. Progress against the audit plan is regularly monitored, and the Board approves any necessary updates or modifications throughout the year.

During the year ending on 31 March 2024, Beever and Struthers conducted independent audit reviews on specific areas of ReSI Homes' business. The Board was presented with the outcomes of these independent reviews, with subsequent recommended actions systematically followed up and reported to the Board.

## Financial key performance

Please refer to the Value for Money section of this report.



**Ben Fry**  
Director

Date: 16 August 2024



# Directors' Report

The Directors present their report with the financial statements of ReSI Homes Limited (the Company) for the year ended 31 March 2024.

## Principal activity

The principal activity of the Company in the year under review was as a for-profit private registered provider of social housing. It is expected such activities will continue.

The Company's ultimate parent is Gresham House Residential Secure Income LP (the Fund). The Fund was launched on 5 May 2021 as an evergreen UK limited partnership which invests in shared ownership homes through the Company.

The objective of the Company is to provide secure and stable long-term returns (through both income and capital growth) whilst delivering material social benefits, from a portfolio of shared ownership homes in the United Kingdom.

## Events after the reporting period

Events that occurred after the reporting date are disclosed in Note 21 Subsequent events.

## Dividends

No dividends were distributed for the year ended 31 March 2024. (2022: Nil).

## Directors

The Directors shown below have held office during the whole of the period from 1 April 2023 to the date of this report.

Name	Position
David Orr	Chairman and Non-executive Director
Gillian Rowley	Non-executive Director
Mark Rogers	Non-executive Director (on a Non-executive Director basis from 1 July 2023)
Ben Fry	Director
Peter Redman	Director
Sandeep Patel	Director
Alex Pilato	(resigned 9 June 2023)

## Auditor

In accordance with the Company's articles, a resolution proposing that BDO LLP be reappointed as auditor of the Company will be put at a General Meeting.

## Value for money

### Introduction

ReSI Homes is committed to delivering Value for Money (VfM) by providing quality homes and services in the most efficient way to make the most of the rent it receives whilst meeting the needs of its customers and stakeholders.

In order to achieve Value for Money the Company seeks to balance lowering costs, increasing efficiency, maximising enterprise value and achieving positive and sustainable results. This means making the best use of the Company's resources and assets in delivering our strategic objectives and understanding how investment can improve services and lead to recurring savings.

Our Corporate Strategy 2023 - 2025 details our strategic objectives and priorities. Continuous focus on Value for Money is vital for the delivery of our Corporate Strategy.

## Value for money strategy

In July 2023, the Board approved its Value for Money Strategy 2023–2025, which sets out five VFM objectives:

VFM Objective	Measure of success
1. <b>Deliver services to our customers in a way that achieves best overall value.</b>	<ul style="list-style-type: none"> <li>Ensure that Value for Money is a key consideration in the design, implementation and delivery of our services.</li> <li>Implement performance management and scrutiny functions which are effective at driving and delivering improved Value for Money performance.</li> <li>Be open and transparent about our costs and ensure that our service charges are fair and represent good Value for Money.</li> </ul>
2. <b>Incorporate quality measures to evaluate how our activities impact on our customers and the environment.</b>	<ul style="list-style-type: none"> <li>Ensure that all aspects of Value for Money are considered in our growth plan.</li> <li>Make sustainability a consideration in all our activities.</li> <li>Embed effective sustainable practices within our processes, recognising how sustainability is vital to the delivery of our Corporate Objectives.</li> </ul>
3. <b>Ensure that our partner agents recognise their obligation to seek Value for Money as part of their daily activities.</b>	<ul style="list-style-type: none"> <li>Emphasise partner agents' roles in delivering Value for Money on our behalf through procurement and other activities.</li> <li>Introduce appropriate Value for Money targets in the management agreements.</li> </ul>
4. <b>Introduce internal processes to track expenditure and understand the impact of our investment in services and homes.</b>	<ul style="list-style-type: none"> <li>Set targets for performance and monitor our key performance indicators.</li> <li>Implement a system to help understand the costs of delivering specific services and underlying factors influencing these costs.</li> <li>Work with our partner agents to understand their performance and costs in delivering services on our behalf, implement a strategy for optimising the future return on managed assets.</li> </ul>
5. <b>Demonstrate that Value for Money comparisons have taken place against similar activities and other Registered Providers using applicable and comparable measures.</b>	<ul style="list-style-type: none"> <li>Engage in benchmarking activities with other providers in the sector to help identify areas of performance which can be improved.</li> <li>Identify opportunities for meaningful comparison against activities delivered by other for-profit Registered Providers.</li> </ul>

The Regulator of Social Housing (RSH) has defined seven VfM metrics for Registered Providers to measure against, and these are the main elements of our VfM reporting and analysis, which allow us to compare across other Registered Providers, and against our own performance over time.

Our aim is to become a significant shared ownership provider in England, we have therefore chosen to compare our performance to a peer group made up of all Registered Providers in England with more than 1,000 homes using the median values which were reported through the RSH's 2022 Global Accounts of private registered providers. This peer group comprises 200 Registered Providers.

The Company is in a very different position to traditional Registered Providers in the sector, being predominantly funded by equity rather than debt, in the early stages of its development and focused on the provision of shared ownership housing. Consequently, during the reporting period, our performance against the Value for Money metrics may display significant variance from others in the sector.

The Company is in the process defining VfM targets that will produce more meaningful comparisons against its peers and insights into its performance.



The metrics below have been calculated in accordance with the definition of the RSH's VfM metrics.

Metric	Description		2023/24 Actual	2022/23 Actual	2022/23 Peers
1	Reinvestment	%	53.5	10.5	6.7
2a	New supply delivered (Social housing units)	%	19.2	10.7	1.3
2b	New supply delivered (Non-social housing units)	%	n/a	n/a	n/a
3	Gearing	%	(0.8)	(1.3)	45.3
4	EBITDA MRI	%	3,365	n/a	128
5	Headline social housing cost per unit	£000	0.2	0.2	4.6
6a	Operating margin - social housing lettings	%	96.3	98.6	19.8
6b	Operating margin - overall	%	31.3	51.6	18.2
7	Return on Capital Employed	%	2.6	3.2	2.8
8	Complaints handling	%	100	n/a	n/a
9	Rent collected as % of rent due	%	100	n/a	n/a

### Metric 1 - Reinvestment %

This metric looks at investment in new supply of social housing properties (existing as well as new supply) as a percentage of the value of total properties held.

During the year, the Company, invested £58.4mn into new build affordable housing, which represents reinvestment of 53.5% compared with a peer group median of 6.7%.

### Metric 2 - New supply delivered %

This metric considers the number of new housing units developed or newly built units acquired in the year as a proportion of the total units owned at year-end.

During the year, the Company had delivered 185 new social housing units, increasing the total number of units owned to 962 at the year-end (2023: 785). As a result, the Company has delivered new supply of 19.2% compared with the industry median of 1.3%.

Metric 1 and Metric 2 reflect the Company's acquisition of homes during the year demonstrating an increased deployment of funds in comparison to the previous year. The Company has no non-social housing homes. All properties owned are shared ownership homes managed by third party property managers.

### Metric 3 - Gearing %

The gearing metric assesses how much of adjusted assets are made up of debt and the degree of dependence on debt finance.

The Company had no external debt drawn. The Company had intra group debt payable to the ultimate parent of the group of £1.6mn. After offsetting the available cash balance of £3.1mn the Company has a gearing ratio of (0.8)% compared with a peer group median of 45.3%.

### Metric 4 - EBITDA MRI interest cover %

The measure is a key indicator for liquidity and investment capacity. It seeks to measure the level of surplus that a Registered Provider generates compared to interest payable. At the end of the year, the Company had interest expense of £0.13mn, and as such it's EBITDA MRI interest cover was at 3,365% (compared with a peer group median of 128%).

## Metric 5 – Headline social housing cost per unit

This metric assesses the headline social housing cost per unit as defined by the RSH. The Company is still at an early stage of its development and the reported headline social housing cost per unit of £197 primarily comprises management fees and empty property costs as the Company's homes are in the process of becoming fully income-producing. The cost per unit is lower than the peer group median cost of £4,586 as the Company invests in Shared Ownership homes with fewer lessor obligations than other forms of social housing.

## Metric 6 – Operating margin %

The measure is a key indicator for liquidity and investment capacity. It seeks to measure the level of surplus that a registered provider generates compared to interest payable:

- (6A) Social housing lettings (SHL) (%) – at the end of the year, the Company had a social housing lettings operating margin of 96.3% compared with a peer group median of 19.8%
- (6B) Operating margin – overall (%) – at the end of the year, the Company had an overall operating margin of 31.3% compared with a peer group median of 18.2%

In the year the company had two streams of revenue, rental income and first tranche sales proceeds. The operating margin during the year for rental income was 96.3% and the operating margin for first tranche sales during the year was 8.5%

## Metric 7 – Return On capital employed (ROCE) %

This metric compares the operating surplus to total assets less current liabilities and is a common measure in the commercial sector to assess the efficient investment of capital resources. At the end of the year, the return on capital employed for the Company was 2.6% compared with a peer group median of 2.8%, driven by high levels of abortive deal costs in the year.

The Company had 1,420 homes which were completed, under development or committed on conditional completion as at 31 March 2024 (2023: 1,075). All completed homes are managed by third party property managers.

## Metric 8 – Complaints handling (%)

This metric represents the percentage of formal complaints responded to within the designated policy timeframe. It serves as an indicator of the effectiveness of our complaints handling processes. In the year the Company received six formal complaints, all of which were responded to within the designated policy timeframe, a 100% response rate.

## Metric 9 – Rent collected as % of rent due.

This metric serves as an indicator for the effectiveness of our income collection process, illustrating the percentage of rent collected from both current and former customers in relation to the total rent due. As of 31 March 2024, the Company's rent collection rate was 104.1%.

## Compliance with governance and financial viability standard

The RSH's Governance and Financial Viability Standard provides guidance to enable us to assess our compliance with the Standard. The overall required outcomes of the Standard are:

- To ensure we have effective governance arrangements in place that deliver the aims, objectives and intended outcomes for our residents and potential residents in an effective, transparent and accountable manner.
- To manage our resources effectively to ensure we maintain our viability, ensuring that social housing assets are not put at undue risk.

The Standard requires Registered Providers to assess their compliance with the Standard at least annually. Boards are required to report their compliance with the Standard within their annual accounts. Boards need to determine where they are obtaining their assurance to demonstrate to the RSH:

- A clear understanding of asset values, related security, potential losses and potential chains of recourse. Boards need to know exactly what information will be required in the event of distress and social housing asset exposure in order to value the assets without delay.
- Evidence of application of the principles.
- The assurance they receive on the quality of records.

The Company conducted a detailed self-assessment of its compliance with the RSH standards which apply to the Company. After reviewing this assessment, the Board can confirm that the Company has complied with the Governance and Financial Viability Standard. The Board has also confirmed that for the financial year ending 31 March 2024 the Company has complied with all other relevant standards set out by the RSH.

The Company was registered as a Registered Provider on 23 March 2020. The most recent annual Statistical Data Return was submitted on 29 May 2024.

## Complaints

ReSI Homes is a member of the Housing Ombudsman Service and in May 2024 the company carried out an annual assessment against the Complaint Handling Code to ensure its complaint handling remains in line with the requirements.

The Company considered there to be no material areas of non-compliance against the Complaint Handling Code.

## Governance

The Company has adopted the European Confederation of Directors Associations (**ecoDa**) corporate governance code against which it has conducted its annual self-assessment. The Board reviews compliance with the Code at least annually in line with the Company's Regulatory Framework review policy.

The Company considered there to be no material areas of non-compliance against ecoDa.

Prior to 20 February 2023 the Company had adopted the UK Corporate Code of Governance (July 2018).

## Statement of Directors' Responsibilities

The Directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with Financial Reporting Standard 100 Application of Financial Reporting Requirements (**FRS 100**), Financial Reporting Standard 101 Reduced Disclosure Framework (**FRS 101**) and in compliance with the Company Act 2006. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures;
- disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Articles permit the Company, subject to the provisions of UK legislation, to indemnify to any extent any person who is or was a Director, or a Director of an associated company, against any loss or liability, whether in connection with any proven or alleged negligence, default, breach of duty or breach of trust, in relation to the Company. The Company maintains Directors' and Officers' liability insurance which provides appropriate cover for legal actions brought against its Directors.



## Internal controls

The Board is responsible for the internal financial control systems of the Company and for reviewing their effectiveness. These aim to ensure the maintenance of proper accounting records, the reliability of the financial information upon which business decisions are made and which is used for publication and that the assets of the Company are safeguarded. The Board has contractually delegated to external agencies the services the Company requires, but it is fully informed of the internal control framework established by these external agencies to provide reasonable assurance on the effectiveness of internal financial controls.

The key procedures include review of management accounts, monitoring of performance at quarterly Board meetings, maintenance of appropriate insurance and adherence to physical and computer security procedures.

The Board is responsible for keeping proper accounting records. These disclose, with reasonable accuracy at any time, the financial position of the Company. This enables the Board to ensure the financial statements comply with:

- The Companies Act 2006.
- The Accounting Direction for Private Registered Providers of Social Housing 2022.
- The Housing and Regeneration Act 2008.

## Culture

The Directors agree that establishing and maintaining a healthy corporate culture within the Board and its interaction with key stakeholders will support the delivery of its purpose, values and strategy. The Board seeks to promote a culture of openness, debate and integrity through ongoing dialogue and engagement with its service providers.

## Board leadership and decision making

The Board of ReSI Homes is effective and boasts substantial expertise in the sector, demonstrating a comprehensive understanding of protecting social housing assets and bringing value to the sector. The Board provides effective leadership with a framework of robust and effective controls within a framework of robust and effective controls, consistently assessing and managing risks.

A well-defined structure of responsibilities is implemented at the top of the Company, complemented by an appropriate balance of controls. The Chair assumes the responsibility of overseeing the smooth functioning of the Board, while the Fund Manager is entrusted with the day-to-day management of the business.

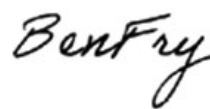
The Board adheres to a comprehensive timetable of work, ensuring the consideration of designated matters and addressing any unforeseen issues that may arise throughout the year. To facilitate informed decision-making, the Board is furnished with high-quality papers, forming the basis for robust discussions and challenges on matters presented for decision.

Detailed minutes meticulously capture the debates and decisions made during each meeting. The Board has implemented procedures to ensure the accurate disclosure and management of any actual or potential conflicts of interest.

## Statement of disclosure of information to auditors

So far each person who was a director as at the date of approving this report is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the Company's auditor is unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

On behalf of the board:



**Ben Fry**  
Director

Date: 16 August 2024

# Independent Auditor's Report to the Board of Directors of ReSI Homes Limited

## Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2024 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of ReSI Homes Limited ("the Company") for the year ended 31 March 2024 which comprise the statement of comprehensive income, the statement of financial position, the statement of changes in equity, the cash flow statement and notes to the financial statements, including material accounting policy information. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 *Reduced Disclosure Framework* (United Kingdom Generally Accepted Accounting Practice).

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

## Other information

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Other Companies Act 2006 reporting

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of Directors

As explained more fully in the Statement of Directors Responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

### Extent to which the audit was capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

### Non-compliance with laws and regulations

Based on:

- Our understanding of the Company and the industry in which it operates;
- Discussion with management and those charged with governance; and
- Obtaining and understanding of the Company's policies and procedures regarding compliance with laws and regulations;

we considered the significant laws and regulations to be the applicable accounting framework, companies act 2006, UK tax legislation, Housing and Regeneration Act (HRA) 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2022.

The Company is also subject to laws and regulations where the consequence of non-compliance could have a material effect on the amount or disclosures in the financial statements, for example through the imposition of fines or litigations. We identified such laws and regulations to be the Regulator of Social Housing's Regulatory Standards, employment law, data protection and health and safety legislation.



Our procedures in respect of the above included:

- Review of minutes of meeting of those charged with governance for any instances of non-compliance with laws and regulations;
- Review of correspondence with tax authorities for any instances of non-compliance with laws and regulations;
- Review of financial statement disclosures and agreeing to supporting documentation;
- Involvement of tax specialists in the audit; and
- Review of legal expenditure accounts to understand the nature of expenditure incurred.

## Fraud

We assessed the susceptibility of the financial statements to material misstatement, including fraud. Our risk assessment procedures included:

- Enquiry with management and those charged with governance regarding any known or suspected instances of fraud;
- Obtaining an understanding of the Company's policies and procedures relating to:
  - Detecting and responding to the risks of fraud; and
  - Internal controls established to mitigate risks related to fraud.
- Review of minutes of meeting of those charged with governance for any known or suspected instances of fraud;
- Discussion amongst the engagement team as to how and where fraud might occur in the financial statements;
- Performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- Considering performance targets and the related financial statement areas impacted by these.

Based on our risk assessment, we considered the areas most susceptible to fraud to be management override of controls, key inputs to investment property valuations and cutoff relating to first tranche sales.

Our procedures in respect of the above included:

- Testing a sample of journal entries throughout the year, which met a defined risk criteria, by agreeing to supporting documentation;
- Assessing significant estimates made by management for bias in the valuation methods, assumptions used, and the key inputs and judgements adopted in valuing the investment property; and

- Testing a sample of first tranche sales around the year end to sales contracts and bank statements to agree consideration received and evaluation that the revenue has been correctly recorded in the correct period.

We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members who were all deemed to have appropriate competence and capabilities and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities is available on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

## Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:  
  
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## Richard Levy (Senior Statutory Auditor)

For and on behalf of BDO LLP, Statutory Auditor  
 London, UK

16 August 2024

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# Statement of Comprehensive Income

For the year ended 31 March 2024

	Notes	Year Ended 2024 £'000	Year Ended 2023 £'000
Revenue	5	13,648	9,986
Cost of sales	5	(7,988)	(7,151)
<b>Gross profit</b>		<b>5,660</b>	<b>2,835</b>
General and administrative expenses	6	(1,343)	(371)
<b>Operating profit before investment property disposals and change in fair value</b>		<b>4,317</b>	<b>2,464</b>
Profit on disposal of investment property		97	1
Loss/(gain) from revaluation of investment property	7	(19,929)	2,680
<b>Operating (loss)/profit</b>		<b>(15,515)</b>	<b>5,145</b>
Finance income		45	12
Finance costs		(191)	–
<b>(Loss)/profit for the year before taxation</b>		<b>(15,661)</b>	<b>5,157</b>
Taxation	8	–	–
<b>(Loss)/profit for the year after taxation</b>		<b>(15,661)</b>	<b>5,157</b>
<b>Other comprehensive income</b>		<b>–</b>	<b>–</b>
<b>Total comprehensive (loss)/income for the year</b>		<b>(15,661)</b>	<b>5,157</b>

All of the activities of the Company are classified as continuing.

The accompanying notes on [pages 30 to 45](#) form an integral part of these financial statements.

# Statement of Financial Position

At 31 March 2024

	Notes	31 March 2024 £'000	31 March 2023 £'000
<b>Non-current assets</b>			
Investment property	9	169,830	162,475
Trade and other receivables	12	347	-
<b>Total non-current assets</b>		<b>170,177</b>	<b>162,475</b>
<b>Current assets</b>			
Inventory	10	17,541	1,469
Cash and cash equivalents	11	3,131	3,624
Trade and other receivables	12	2,930	4,596
<b>Total current assets</b>		<b>23,602</b>	<b>9,689</b>
<b>Total assets</b>		<b>193,779</b>	<b>172,164</b>
<b>Current liabilities</b>			
Trade and other payables	13	(26,487)	(5,329)
<b>Total current liabilities</b>		<b>(26,487)</b>	<b>(5,329)</b>
<b>Non-current liabilities</b>			
Recycled Capital Grant Fund	15	(941)	(574)
Trade and other payables	13	(326)	(1,000)
<b>Total non-current liabilities</b>		<b>(1,267)</b>	<b>(1,574)</b>
<b>Total liabilities</b>		<b>(27,754)</b>	<b>(6,903)</b>
<b>Net assets</b>		<b>166,025</b>	<b>165,261</b>
<b>Equity</b>			
Called up share capital	16	1,825	1,661
Share Premium	16	-	156,014
Retained earnings		164,200	7,586
<b>Total equity</b>		<b>166,025</b>	<b>165,261</b>

The financial statements were approved and authorised for issue by the Board of Directors on 16 August 2024 and signed on its behalf by:



**Ben Fry**  
Director

The accompanying notes on [pages 30](#) to [45](#) form an integral part of these financial statements.



# Statement of Changes in Equity

## For the year ended 31 March 2024

	Called up share capital £'000	Share Premium £'000	Retained (deficit)/ earnings £'000	Total £'000
<b>Balance at 1 April 2022</b>	<b>757</b>	<b>66,515</b>	<b>2,429</b>	<b>69,701</b>
Profit for the year	–	–	5,157	5,157
Total comprehensive income for the year	–	–	5,157	5,157
<i>Contributions and redemptions by</i>				
Issue of share capital	904	89,499	–	90,403
<b>Balance at 31 March 2023</b>	<b>1,661</b>	<b>156,014</b>	<b>7,586</b>	<b>165,261</b>
Loss for the year	–	–	(15,661)	(15,661)
Total comprehensive loss for the year	–	–	(15,661)	(15,661)
Issue of share capital	164	16,261	–	16,425
Reduction of share premium	–	(172,275)	172,275	–
<b>Balance at 31 March 2024</b>	<b>1,825</b>	<b>–</b>	<b>164,200</b>	<b>166,025</b>

The accompanying notes on [pages 30 to 45](#) form an integral part of these financial statements.

# Cash Flow Statement

At 31 March 2024

	2024		2023	
	£'000	£'000	£'000	£'000
<b>Cash Flows from operating activities</b>				
(Loss)/Profit for the year		(15,661)		5,157
<b>Adjustment for items that are not operating in nature</b>				
Loss/(Gain) in fair value of investment properties		19,929		(2,034)
Movement in rent smoothing adjustments		(1,384)		(645)
(Profit) on disposal of investment properties		(97)		(1)
Finance income		(45)		(12)
Finance costs		191		
Operating result before working capital changes		2,933		2,465
<b>Changes in working capital</b>				
(Increase) in trade and other receivables	163		(3,420)	
Decrease/(Increase) in inventories	7,432		(1,373)	
Increase in trade and other payables	82		4,901	
<b>Net cash generated from operating activities</b>		10,610		2,573
<b>Cash flows from investing activities</b>				
Disposal of investment properties	2,001		2,733	
Purchase of investment property	(38,276)		(99,852)	
Grant received	9,218		478	
<b>Net cash flow used in investing activities</b>		(27,057)		(96,641)
<b>Cash flows from financing activities</b>				
Share capital and share premium	16,425		90,403	
Loan arrangement fees	(516)		–	
Interest received	45		12	
<b>Net cash flow from financing activities</b>		15,954		90,415
<b>Net decrease in cash and cash equivalents</b>		(493)		(3,653)
Cash and cash equivalents at beginning of year		3,624		7,277
<b>Cash and cash equivalents at end of year</b>		3,131		3,624

The accompanying notes on [pages 30](#) to [45](#) form an integral part of these financial statements.

# Notes to the Financial Statements

## 1. General information

ReSI Homes Limited (the **Company**) is registered as a for-profit provider of social housing with the Regulator of Social Housing (the **RSH**) with registered number 5092.

The Company is a private company limited by shares with registered number 11796225. The Company was incorporated on 30 January 2019. The Company is a wholly owned subsidiary of GH ReSI Portfolio Holdings Limited.

Gresham House Residential Secure Income LP (the **Fund**) ultimately controls the Company. The Fund is an alternative investment fund managed by Gresham House Asset Management Limited (the **Fund Manager**). The Fund Manager is authorised by the Financial Conduct Authority as an alternative investment fund manager.

The investment objective of the Company is to provide secure and stable long-term returns (through both income and capital growth) whilst delivering material social benefits, from a portfolio of shared ownership homes in the United Kingdom.

## 2. Summary of significant accounting policies and key accounting estimates

### (a) Basis of preparation

The financial statements have been prepared in accordance with Financial Reporting Standard 100 Application of Financial Reporting Requirements (**FRS 100**), Financial Reporting Standard 101 Reduced Disclosure Framework (**FRS 101**) and in compliance with the Company Act 2006. The financial statements have been prepared on a historical cost basis, except for investment property which has been measured at fair value.

The comparatives presented are for the year ended 31 March 2023.

### (b) Functional currency

The financial statements have been rounded in thousands and are presented in Sterling (£), except when otherwise indicated. The £ is the functional currency of the Company.

### (c) Significant accounting judgments and estimates

The preparation of financial statements requires the Directors of the Company to make judgements, estimates and assumptions that affect the reported amounts recognised in the financial statements. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability in the future. Estimates and underlying assumptions are reviewed on an ongoing basis.

The most significant estimates made in preparing these financial statements relate to the carrying value of investment property and shared ownership properties.



**Estimates:****Investment property**

The Company uses the valuation carried out by its independent external valuers as the fair value of its property portfolio. The assumptions on which the property valuation reports have been based include, but are not limited to, matters such as the tenure and tenancy details for the properties, ground conditions at the properties, the structural condition of the properties, prevailing market yields and comparable market transactions.

The Company's properties have been independently valued by CBRE Limited (**CBRE** or the **Valuer**) in accordance with the definitions published by the Royal Institute of Chartered Surveyors' (**RICS**) Valuation - Professional Standards, January 2022, Global and UK Editions (commonly known as the "Red Book"). CBRE is one of the most recognised professional firms within residential and social housing property valuation and has sufficient current local and national knowledge and has the skills and understanding to undertake the valuations competently.

If the assumptions upon which the external valuer has based its valuations prove to be inaccurate, this may have an impact on the value of the Company's investment properties, which could in turn have an effect on the Company's financial position and results.

**Shared Ownership Properties:****First Tranche Sales**

The Company estimates the proportion of shared ownership properties that are sold as first tranche sales (a sale to the occupier, in return for an initial payment) and therefore classified as inventory rather than investment property. The assumptions on which the proportion has been based include, but are not limited to, matters such as the affordability of the shared ownership properties, local demand for shared ownership properties, and general experience of first tranche shared ownership sales in the social housing sector. The first tranche sales percentage used is consistent with values used by the valuers. As at 31 March 2024, the average first tranche sales percentage assumed for vacant shared ownership properties is 55% (2023: 31%). If there is a change in percentage used, this will affect the proportion of inventory and investment property recognised with a higher assumed first tranche sale percentage resulting in a higher inventory value and lower investment property value.

There are no other estimates, assumptions and judgements that are deemed to have a significant risk of causing a material adjustment to the carrying amounts of Company's assets and liabilities.

**Going concern**

The Directors of the Company have made an assessment of the Company's ability to continue as a going concern and are satisfied that the Company has the resources to continue in business for the foreseeable future. The Company had no outstanding debt owing as at 31 March 2024. Furthermore, the Directors are not aware of any material uncertainties that may cast significant doubt upon the Company's ability to continue as a going concern. Therefore, the financial statements have been prepared on the going concern basis.

As at 31 March 2024, the Company had net current liabilities of £(2,885,000) (2023: 4,360,000) and had cash balances of £3,131,000 (2023: 3,624,000), which are sufficient to meet current obligations and forward funding commitments as they fall due. The major cash outflows of the Company are the costs relating to the acquisition of new investments, which is discretionary. All committed acquisitions at the end of the year and subsequent to period end are sufficiently covered through current cash reserves or further capital injection from the ultimate parent entity GH ReSI LP which has £186.0mn (2023: £186.0mn) of committed capital from its Limited Partners of which £6.29mn (2023: £18.9mn) remains undrawn as at the date of this report.

## **(d) Changes to accounting standards and interpretations**

The International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) have revised a number of standards. None of these amendments have led to any material changes in the Company's accounting policies or disclosures during the year.

## **(e) Standards in issue but not yet effective**

Certain amendments and interpretations to existing standards have been published that are mandatory for the Company's accounting years beginning on or after 1 April 2024 and whilst the Directors are considering these, initial indications are that these changes, will have no material impact on the Company's financial statements.

## **3. Disclosure exemptions adopted**

In preparing these financial statements the Company has taken advantage of all disclosure exemptions conferred by FRS 101. Therefore, these financial statements do not include:

- certain comparative information as otherwise required by adopted IFRS;
- certain disclosures regarding the Company's capital;
- the effect of future accounting standards not yet adopted; and
- disclosure of related party transactions with other wholly owned members of Gresham House Residential Secure Income LP.

In addition, and in accordance with FRS 101, further disclosure exemptions have been adopted because equivalent disclosures are included in the Partnership's (ReSI LP) consolidated financial statements. These financial statements do not include certain disclosures in respect of:

- financial instruments; and
- fair value measurement other than certain disclosures required as a result of recording financial instruments at fair value.

## **4. Significant accounting policies**

The significant accounting policies applied in the preparation of the financial statements are set out below. The policies have been consistently applied throughout the year.

### **(a) Investment property**

Investment properties, which are properties held to earn rentals and/or for capital appreciation, are initially measured at cost, being the fair value of the consideration given, including expenditure that is directly attributable to the acquisition of the investment property. Property under development included within investment properties comprises land intended for development or assets that are developments under construction.

After initial recognition, investment property is stated at its fair value at the Statement of Financial Position date adjusted for the carrying value of leasehold interests. Properties under development are valued using the 'residual' method, based on the expected gross development value less costs incurred and estimated costs to completion and an appropriate developer's margin. Where less than 10% of the development costs have been spent, fair value will represent costs spent to date. Where practical completion has been reached fair value is the EUV-SH value (Existing use in value for social housing properties). Gains and losses arising from changes in the fair value of investment property are included in profit or loss for the year in which they arise in the Statement of Comprehensive Income.

An investment property is recognised as an asset when it is probable that the economic benefits that are associated with the property will flow to the Group and the cost of the investment can be measured reliably. This is usually on legal completion. Subsequent expenditure is capitalised only when it is probable that future economic benefits are associated with the expenditure.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected to be obtained from the asset. Any gain or loss arising on de-recognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recorded in the Statement of Comprehensive Income.

## **(b) Inventory**

Inventory relate to properties held for delivery as to shared ownership which provides an affordable homes ownership through a part buy, part-rent model where shared owners buy a stake in the home (with a lower deposit requirement as it is only required as a percentage of this stake) and pay a discounted rent on the portion of the property that the shared owner(s) does not own. In accordance with IAS 2 Inventories, the part that is expected to be sold to the shared owner under the first tranche sale are held at the lower of cost and net realisable value.

## **(c) Shared ownership**

Shared ownership is where initially a long lease on a property is granted through a sale to the occupier, in return for an initial payment (the first tranche sale). First tranche sales are included within turnover and the related proportion of the cost of the asset recognised as cost of sales. Shared ownership properties are split proportionately between Inventories and Investment properties based on the current element relating to first tranche sales. The assumptions on which the first tranche proportion has been based include, but are not limited to, matters such as the affordability of the shared ownership properties, local demand for shared ownership properties, and general experience of first tranche shared ownership sales within ReSI Homes and the wider the social housing sector. Shared owners have the right to acquire further tranches and any surplus or deficit on such subsequent sales are recognised in the Statement of Comprehensive Income as a part disposal of Investment properties. Where a grant is receivable from government and other bodies as a contribution towards the capital cost of shared ownership investment property, it is recognised as a deduction in arriving at the cost of the property. Prior to satisfying any performance obligations related to grant, such grants are held as a liability on the Statement of Financial Position. In some circumstances, typically when a shared owner staircase, there arises an obligation to recycle the grant into the purchase of new affordable properties within three years or to repay the grant to the relevant government body. Where such an obligation exists, the grant will be held as a liability on the Statement of Financial Position.

## **(d) Share capital**

Financials instruments issued by the Company are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset. The Company's ordinary shares are classified as equity instruments.

## **(e) Taxation**

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the income statement except to the extent that it relates to items recognised directly in other comprehensive loss or directly in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

## Notes to the Financial Statements

Deferred tax is provided in full using the balance sheet liability method on timing differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is determined using tax rates that have been enacted or substantively enacted by the reporting date and are expected to apply when the asset is realised or the liability is settled.

The Company is a subsidiary GH ReSI Holdings Limited which is a UK REIT and as a result, profits are exempt from corporation tax on the profits and gains from its property rental business, provided it meets certain conditions set out in the UK REIT regulations (Note 8).

### **(f) Financial instruments**

#### **Financial assets**

##### **Recognition of financial assets**

All financial assets are recognised on a trade date which is the date when the Company becomes a party to the contractual provisions of the instrument.

##### **Initial measurement and classification of financial assets**

Financial assets are classified into the following categories: 'financial assets at fair value through profit or loss' and 'financial assets at amortised cost'. The classification depends on the business model in which the asset is managed and on the cashflows associated with that asset.

Financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

At 31 March 2024 the Company had the following non-derivative financial assets which are held at amortised cost:

##### **Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

##### **Trade and other receivables**

Trade and other receivables are recognised at their original invoiced value. Where the time value of money is material, receivables are discounted and then held at amortised cost, less provision for expected credit loss.

##### **Impairment of financial assets**

The Company applies the IFRS 9 simplified approach to measuring the expected credit losses for trade and other receivables whereby the allowance or provision for all trade receivables are based on the lifetime expected credit losses (ECLs).

The Company applies the general approach for initial recognition and subsequent measurement of expected credit loss provisions for the loan receivable and other receivables which have maturities of 12 months or more and have a significant finance component.

This approach comprises of a three-stage approach to evaluation expected credit losses. These stages are classified as follows:



**Stage 1**

Twelve-month expected credit losses are recognised in profit or loss at initial recognition and a loss allowance is established. For financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk at the reporting date, the loss allowance for 12-month expected credit losses is maintained and updated for changes in amount. Interest revenue is calculated on the gross carrying amount of the asset (i.e. without reduction for expected credit losses).

**Stage 2**

If the credit risk increases significantly and the resulting credit quality is not considered to be low credit risk, full lifetime expected losses are recognised and includes those financial instruments that do not have objective evidence of a credit loss event. Interest revenue is still calculated on the gross carrying amount of the asset.

**Stage 3**

If the credit risk of a financial asset increases to the point that it is considered credit impaired (there is objective evidence of impairment at the reporting date), lifetime expected credit losses continue to be recognised. For financial assets in this stage, lifetime expected credit losses will generally be individually assessed. Interest revenue is calculated on the amortised cost net carrying amount (amortised cost less impairment).

**De-recognition of financial assets**

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the financial asset and substantially all the risks and rewards of ownership to another entity. If any interest in a transferred asset is retained, then the Company recognises its retained interest in the asset and associated liabilities.

**Financial liabilities****Recognition of financial liabilities**

All financial liabilities are recognised on the date when the Company becomes a party to the contractual provisions of the instrument.

**Initial measurement and classification of financial liabilities**

Financial liabilities are classified into the following categories: 'financial liabilities at fair value through profit or loss' and 'other financial liabilities'. The classification depends on the nature and purpose of the financial liabilities and is determined at the time of initial recognition.

Financial liabilities are initially measured at fair value, net of transaction costs, except for those financial liabilities classified as at fair value through profit or loss, which are initially measured at fair value.

At 31 March 2024, the Company had no financial liabilities at fair value through profit or loss.

At 31 March 2024, the Company had the following non-derivative financial liabilities which are classified as other financial liabilities:

**Trade and other payables**

Trade and other payables are initially recognised at fair value and subsequently held at amortised cost.

**Provisions**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made.

## **De-recognition of financial liabilities**

The Company derecognises a financial liability when its contractual obligations are discharged, cancelled, or expire.

## **(g) Expenses**

The Company recognises all expenses on an accruals basis.

## **(h) Value Added Tax (VAT)**

The Company is covered under the Government registration for VAT. In order to comply with the government accounting regulations and normal commercial practice, income and expenditure shown in the Statement of Comprehensive Income is net of VAT. Irrecoverable VAT is charged to the Statement of Comprehensive Income in the year in which it is incurred.

## **(i) Revenue**

The Company recognises revenue on an accruals basis, and when the amount of revenue can be reliably measured, and it is probable that future economic benefits will flow to the Company. Revenue comprises rental income and first tranche sales of shared ownership properties.

Gross rental income is non-contingent rental income, recognised on a straight-line basis over the term of the underlying lease and is included in the Statement of Comprehensive Income. Any contingent element of rental income is recognised on an as-received basis. Lease incentives granted are recognised as an integral part of the net consideration for the use of the property and are therefore recognised on the same, straight-line basis over the term of the lease. Contractual fixed annual rent increases and lease incentives are recognised on a straight-line basis over the term of the lease.

Amounts received from tenants to terminate leases or to compensate for dilapidations are recognised in the Statement of Comprehensive Income when the right to receive them arises.

Gross rental income is recognised on a straight-line basis over the term of the underlying lease.

Income from property sales is recognised when performance conditions are fulfilled which is usually at the point of legal completion.

Property sales consist of one performance obligation – the transfer of the property to the shared owner. The transaction price is fixed and specific in the sales contract. Revenue is recognised at a point in time when control of the property passes. Control is considered to pass on legal completion of the property sale.

## **(j) Cost of sales**

Included within cost of sales are costs relating to the first tranche sale portion of newly acquired shared ownership properties. These costs include a share of expenditure incurred for acquisition of those properties in proportion to the first tranche percentage sold, direct overheads and other incidental costs incurred during the course of the sale of those properties.

## **(k) Government grants**

The Company may apply for the government grants in the ordinary course of the business. Capital grants from the government are recognised at their fair value and treated in accordance with IAS 20. Where a grant is receivable from government and other bodies as a contribution towards the capital cost of shared ownership investment property, it is recognised as a deduction in arriving at the cost of the property. Prior to satisfying any performance obligations related to grant, such grants are held as a liability on the Statement of Financial Position.

**(l) Leases**

The Company as lessor:

According to IFRS 16 Leases, a lease is classified as a finance lease if substantially all of the risks and rewards of ownership transfer to the lessee. In the case of properties where the Company has a leasehold interest, this assessment is made by reference to the Company's right of use of the asset arising under the head lease rather than by reference to the underlying asset. If the Group substantially retains those risks, a lease is classified as an operating lease.

Rentals receivable under operating leases are recognised in the Statement of Comprehensive Income on a straight-line basis over the term of the relevant lease. In the event that lease incentives are granted to a lessee, such incentives are recognised as an asset. The aggregate cost of the incentives is recognised as reduction in rental income on a straight-line basis over the term of the relevant lease.

**(m) Finance income and expense**

Finance income comprises interest receivable on funds invested. Financing expenses comprise interest payable.

**5. Revenue and cost of sales**

	Net Property Income £'000	First Tranche Sales £'000	For the year ended 31 March 2024 £'000	For the year ended 31 March 2023 £'000
Gross rental income	5,128	–	5,128	2,652
First tranche property sales	–	8,520	8,520	7,334
<b>Total income</b>	<b>5,128</b>	<b>8,520</b>	<b>13,648</b>	<b>9,986</b>
Property management fee	(177)	–	(177)	(92)
Property operating expenses	(13)	–	(13)	(49)
First tranche cost of sales	–	(7,798)	(7,798)	(7,010)
<b>Total cost of sales</b>	<b>(190)</b>	<b>(7,798)</b>	<b>(7,988)</b>	<b>(7,151)</b>
<b>Gross profit</b>	<b>4,938</b>	<b>722</b>	<b>5,660</b>	<b>2,835</b>

Rent straight line adjustments represent the recognition of lease incentives and contractual fixed annual rent increases on a straight-line basis over the term of the underlying leases.

Included within gross rental income is a £1,433,000 (2023: £645,000) rent smoothing adjustment that arises as a result of IFRS 16 Leases, which require rental income in respect of leases with rents increasing by a fixed percentage to be accounted for on a straight-line basis over the lease term. During the year this resulted in an increase in rental income, with an offsetting entry being recognised in profit or loss as an adjustment to the investment property revaluation account.

## 6. General and administrative expenses

	For the year ended 31 March 2024 £'000	For the year ended 31 March 2023 £'000
Other administrative expenses	(515)	(230)
Abortive costs	(647)	–
Directors' fee	(61)	(55)
Administration fee	(33)	(30)
Audit fee	(87)	(56)
<b>Total</b>	<b>(1,343)</b>	<b>(371)</b>

For the year ended 31 March 2024, the Company incurred £61,000 (2023: £55,000) in respect of non-executive Directors' fees. There were £nil outstanding to the Directors at 31 March 2024 (2023: £Nil). The highest paid director was paid £35,000 during the year (2023: £35,000). No pension contributions were made in respect of the directors. The company had no other staff who were remunerated.

The average number of Directors who received fees during the year was three (2023: two).

For the year ended 31 March 2024, the Company incurred £33,000 (2023: £30,000) in respect of administrator's fees. £8,000 was owed to the Administrator at 31 March 2024 (2023: £Nil).

During the year ending 31 March 2024, the Company aborted three deals on which £647,000 of expenditure was incurred (31 March 2023: £nil).

## 7. Gain from revaluation of investment property

	For the year ended 31 March 2024 £'000	For the year ended 31 March 2023 £'000
(Loss)/gain on fair value adjustment of investment properties (see note 9)	(18,545)	3,325
<i>Adjustment for lease incentive assets and rent straight line assets recognised:</i>		
Start of the year	961	316
End of the year	(2,345)	(961)
<b>At end of the year</b>	<b>(19,929)</b>	<b>2,680</b>



## 8. Taxation

	For the year ended 31 March 2024 £'000	For the year ended 31 March 2023 £'000
Current tax	–	–

The tax charge for the year varies from the standard rate of corporation tax in the UK applied to the profit before tax. The differences are explained below:

	For the year ended 31 March 2024 £'000	For the year ended 31 March 2023 £'000
(Loss)/Profit before tax	(15,661)	5,157
Tax at the UK corporation tax rate of 25% (2023: 19%)	(3,915)	980
<i>Tax effect of:</i>		
Tax losses carried forward	–	–
Investment property revaluation not taxable	4,982	(509)
UK tax not payable due to REIT exemption at Group level	(1,067)	(471)
Tax charge for the year	–	–

The Government has announced that the corporation tax standard rate is to remain at 19% until 31 March 2023. From 1 April 2023 the rate increased to 25%.

The Company is a subsidiary GH ReSI Holdings Limited which became a REIT on 14 August 2021 and as a result it, and all of its wholly owned subsidiaries do not pay UK corporation tax on the profits and gains from its qualifying property rental business in the UK provided it meets certain conditions. Non-qualifying profits and gains from the Company continue to be subject to corporation tax as normal. In order to achieve and retain group REIT status, several conditions have to be met on entry to the regime and on an ongoing basis, including as follows:

- At the start of each accounting period, the assets of the property rental business (plus and cash and certain readily realisable investments) must be at least 75% of the total value of the Group's assets.
- At least 75% of the Group's total profits must arise from the tax exempt property rental business; and
- At least 90% of the tax exempt profit of the property rental business (excluding gains) of the accounting period should be distributed.

## 9. Investment properties

	Completed Property £'000	Property Under Development £'000	Total £'000
<b>At 1 April 2023</b>	101,266	61,209	162,475
Transferred in the period	8,293	(8,293)	–
Acquisitions at cost	37,425	20,945	58,370
Grant funding received	(7,345)	–	(7,345)
Adjustment for recycled capital grant (see note 14)	306	–	306
Disposal of investment properties (staircasing)	(1,925)	–	(1,925)
Transfer to/from inventory	(23,506)	–	(23,506)
Unrealised loss on revaluation of properties (note 7)	(6,859)	(11,686)	(18,545)
<b>At 31 March 2024</b>	<b>107,655</b>	<b>62,175</b>	<b>169,830</b>

	Completed Property £'000	Property Under Development £'000	Total £'000
<b>At 1 April 2022</b>	43,228	19,465	62,693
Transferred in the period	3,554	(3,554)	–
Acquisitions at cost	70,704	44,960	115,664
Grant funding received	(9,114)	(478)	(9,592)
Adjustment for recycled capital grant (see note 14)	481	–	481
Disposal of investment properties (staircasing)	(2,242)	–	(2,242)
Transfer to/from inventory	(7,854)	–	(7,854)
Unrealised loss on revaluation of properties (note 7)	2,509	816	3,325
<b>At 31 March 2023</b>	<b>101,266</b>	<b>61,209</b>	<b>162,475</b>

In accordance with "IAS 40: Investment Property", the Company's investment properties have been independently valued by CBRE Limited, an accredited external valuer with recognised and relevant professional qualifications.

The carrying value of the investment properties was £169,830,000 as at 31 March 2024 (2023: £162,475,000). This valuation is as per the CBRE external valuation report of £187,375,000 which includes £17,541,000 of inventory (2023: £1,555,000).

Included within the carrying value of investment properties at 31 March 2024 is £2,345,000 (2023: £961,000) in respect of the smoothing of fixed contractual rent uplifts as described in note 7. The difference between rents on a straight-line basis and rents actually receivable is included within the carrying value of the investment properties but does not increase that carrying value over fair value.

The majority of the properties owned are freehold except for 226 properties (£37,000,000) which are long leasehold. ReSI Homes Limited do not incur ground rents on any of their long leasehold properties and do not charge ground rents on any of its freehold properties.

The Company intends to hold its investment property portfolio over the long term. The Company will not be actively seeking to dispose of any of its assets, although it may dispose of investments should an opportunity arise, that would enhance the value of the Company as a whole. Disposals which took place is the year related to shared ownership staircasing.

There was no impairment recorded relating to investment properties during the year ended 31 March 2024 (2022: £Nil).

Under IFRS 13, the Company is required to classify fair value measurements using a fair value hierarchy that reflects the subjectivity of the inputs used in measuring the fair value of each asset. The fair value hierarchy has the following levels:

With respect to the Company's Financial Statements, investment properties are valued at their fair value at each Statement of Financial Position date in accordance with IFRS 13 which recognises a variety of fair value inputs depending upon the nature of the investment (the 'fair value hierarchy'), specifically:

- Level 1 - Unadjusted, quoted prices for identical assets and liabilities in active (typically quoted) markets.
- Level 2 - Quoted prices for similar assets and liabilities in active markets.
- Level 3 - Inputs not based on observable market data (that is, unobservable inputs).

The Company's investment properties are included in Level 3 as the inputs to the valuation are not based on observable market data. ReSI's shared ownership properties are valued by CBRE Group using a discounted cashflow methodology applying a discount rate to estimated future cashflows. The discount rate applied, house price growth and staircasing rates are considered to be unobservable inputs.

The following table analyses within the fair value hierarchy the Company's financial assets and liabilities (by class) measured at fair value at 31 March 2024 and 2023.

#### Financial assets at fair value through profit or loss:

31 March 2024	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
Investments	–	–	169,830	169,830
<b>Total</b>	–	–	169,380	169,380

#### Financial assets at fair value through profit or loss:

31 March 2023	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
Investments	–	–	162,475	162,475
<b>Total</b>	–	–	162,475	162,475

There were no transfers between levels for the year ended 31 March 2024 and 2023.

## 10. Inventory

	At 31 March 2024 £'000	At 31 March 2023 £'000
Trading properties held for resale	17,541	1,469
<b>Total</b>	<b>17,541</b>	<b>1,469</b>

The carrying values of inventory was £17,541,000 as at 31 March 2024 (2023: £1,469,000). This agrees to the valuations reported by external valuers of £17,545,000 (2023: £1,555,000) less impairment of £4,000 (2023: £86,000).

## 11. Cash and cash equivalents

	At 31 March 2024 £'000	At 31 March 2023 £'000
Cash held at bank	3,131	3,624
<b>Total</b>	<b>3,131</b>	<b>3,624</b>

## 12. Trade and other receivables

	At 31 March 2024 £'000	At 31 March 2023 £'000
<b>Non-current</b>		
Unamortised Loan Arrangement Fees	347	-
<b>Total non-current assets</b>	<b>347</b>	<b>-</b>

	At 31 March 2024 £'000	At 31 March 2023 £'000
<b>Current</b>		
Trade receivables	67	248
Prepayments	-	2,026
Unamortised Loan Arrangement Fees	203	-
Government Grant receivable	315	1,911
Other debtors	2,345	375
VAT receivable	-	36
<b>Total current assets</b>	<b>2,930</b>	<b>4,596</b>



### Intercompany loan terms

Coterminous with the closing of a three-year third-party loan agreement dated 15 December 2023 which was entered into by ReSI Homes' direct parent Company, GH ReSI Portfolio Holdings Limited, ReSI Homes entered into an intercompany loan facility with GH ReSI Portfolio Holdings Limited, for the on-lending of amounts drawn under this third-party loan agreement. The third-party loan is secured by a first charge over 460 homes, with a fair value of £45,612,000 at 31 March 2024.

The shareholder loan has a £30m facility limit comprising a £20m tranche B revolving credit facility and a £10m tranche A term loan facility. The facility includes an £30m uncommitted accordion allowing for the facility to increase to £60m, subject to lender approval, and has two one-year extension options that could extend final maturity to 15 December 2026. The facility bears interest on drawn balances at SONIA plus 1.975% and a commitment fee of 0.79% on undrawn balances. At the date of signing £6m was drawn on the intercompany loan leaving £24m undrawn.

### 13. Trade and other payables

	At 31 March 2024 £'000	At 31 March 2023 £'000
<b>Non-current</b>		
Trade payables	326	1,000
Recycled Capital Grant fund	941	574
<b>Total non-current liabilities</b>	<b>1,267</b>	<b>1,574</b>
<b>Current</b>		
Trade payables	500	–
Amounts due to Group undertakings	1,694	2,762
VAT payable	184	–
Rents received in advance	118	–
Other payables and accruals	23,991	2,567
<b>Total current liabilities</b>	<b>26,487</b>	<b>5,329</b>

Amounts due to group undertakings are unsecured, interest free and repayable on demand.

### 14. Recycled capital grant fund

Company's shared ownership portfolio has been supported by government grant funding to facilitate the delivery of affordable housing projects. In some circumstances, typically when a shared owner staircases, the Company will be required to recycle the grant into the purchase of new properties within three years or to repay it to the grant providing body.

On disposal/staircasing of a grant funded property, the Company initially recognises a liability in the Recycled Capital Grant fund. If the disposal receipts are not subsequently recycled, the grant will be repaid.

**Funds pertaining to activities within areas covered by:**

	GLA £'000	Homes England £'000	Other £'000	Total £'000
<b>At beginning of the year</b>	<b>539</b>	<b>35</b>	<b>–</b>	<b>574</b>
Grants Recycled	265	39	2	306
Interest Accrued	56	5	–	61
<b>At end of the year</b>	<b>860</b>	<b>79</b>	<b>2</b>	<b>941</b>

As of 31 March 2024, £nil (2023: £nil) recycled government grant funding is due for repayment.

**15. Share capital account****At 31 March 2024**

	Number of shares (‘000)	£'000
<i>Number of allotted, issued and fully paid shares:</i>		
<i>Ordinary shares of £1 each</i>		
<b>Opening balance at 1 April 2022</b>	<b>75,697</b>	<b>67,272</b>
<i>Shares issued during the year</i>	90,403	90,403
<b>Closing balance at 31 March 2023</b>	<b>166,100</b>	<b>157,675</b>
<b>Opening balance at 1 April 2023</b>	<b>166,100</b>	<b>157,675</b>
<i>Shares issued during the year</i>	16,425	16,425
<i>Share premium cancelled during the year</i>	–	(172,275)
<b>Closing balance at 31 March 2024</b>	<b>182,525</b>	<b>1,825</b>

The capital of the Company is increased as a result of the issue by the Company of new fully paid-up Shares by the Company of existing shares from the shareholders.

All ordinary shares carry equal rights, and no privileges are attached to any shares in the Company. All the shares are freely transferable, except as otherwise provided by law. The holders of ordinary shares are entitled to receive dividends as declared from time and are entitled to one vote per share at meeting of the Company. All shares rank equally with regard to the Company's residual assets.

GH ReSI Portfolio Holdings Limited held all shares of the Company at 31 March 2024 and 2023.

**16. Ultimate parent company**

The immediate parent company is GH ReSI Portfolio Holdings Limited. The ultimate parent company and controlling party is Gresham House Residential Secure Income LP through its subsidiary GH ReSI Holdings Limited. All of these entities are incorporated in and registered in England and Wales.

**17. Auditor information**

BDO LLP acts as an independent auditor to the Company. The auditor did not provide any non-audit services to the Company for the year ended 31 March 2024 (2023: None).

## 18. Dividends paid

There were no dividends paid in the year ended 31 March 2024 (2023: £Nil).

## 19. Related party transactions

The Company has taken advantage of the exemption not to disclose transactions with other members of the Group (Gresham House Residential Secure Income LP, GH ReSI Holdings Limited and GH ReSI Portfolio Holdings Limited) as the Company's own financial statements are presented together with its consolidated financial statements. For all other related party transactions please make reference to note 17 of the consolidated accounts of Gresham House Residential Income LP.

## 20. Contingent liabilities and commitments

The Company's shared ownership portfolio has been funded through equity, supported by £29.9mn government grant funding. In some circumstances, typically when a shared owner staircases, the Group will be required to recycle a portion of the grant into the purchase of new properties within three years or to repay it to the grant providing body (see note 14).

During the year the Group made commitments and exchanged contracts for the acquisition of 204 shared ownership homes (2023: 838) in three schemes at a total acquisition cost of £54mn (2023: £89mn).

There are no provisions for fines and settlements specified for environmental, social or governance issues at year end.

## 21. Subsequent events

On 7 May 2024, the Company issued £6,061,000 in share capital to its parent GH ReSI Portfolio Holdings Ltd as 6,061,000 shares of £0.01 per share with share premium of £0.99 per share.

On the 14 June 2024 the Company terminated its delivery agreement with Stratton Land as developer and contractor of its Eastry site in Kent, and at the date of signing the accounts is in the process of agreeing a new development agreement with an alternative developer/contractor.

On 21 June 2024, the Company issued £8,182,000 in share capital to its parent GH ReSI Portfolio Holdings Ltd as 6,061,000 shares of £0.01 per share with share premium of £0.99 per share.

On 28 June 2024, the Company completed a £6,000,000 draw down on its Inter-company loan agreement with its parent GH ReSI Portfolio Holdings Ltd.

On 28 June 2024, the Company completed the acquisition of 111 units from Persimmon Homes Limited for total gross commitment of £29,127,623 excluding purchaser costs, which resulted in the Company increasing its stock level from 977 homes to 1,088 homes, thereby meeting the Regulator of Social Housing definition of a "large provider" of social housing.



**Gresham House**  
Specialist investment